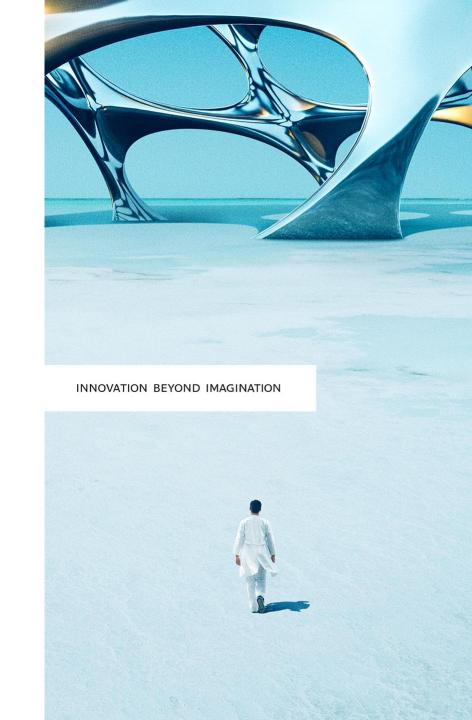


# **Conference on FY2025.12 Q2 Financial Results**

24 July 2025

CHUGAI PHARMACEUTICAL CO., LTD.



### **Important Reminder**



#### **Forward-Looking Statements**

This presentation may include forward-looking statements pertaining to the business and prospects of Chugai Pharmaceutical Co., Ltd. (the "Company"). These statements reflect the Company's current analysis of existing information and trends. Actual results may differ from expectations based on risks and uncertainties that may affect the Company's businesses.

#### **Core Results**

Chugai discloses its results on a Core basis from 2013 in conjunction with its transition to IFRS. Core results are the results after adjusting non-recurring items recognized by Chugai to IFRS results. Chugai's recognition of non-recurring items may differ from that of Roche due to the difference in the scale of operations, the scope of business and other factors. Core results are used by Chugai as an internal performance indicator, for explaining the status of recurring profits both internally and externally, and as the basis for payment-by-results.

Note:

- Amounts shown in this report are rounded to the nearest 0.1 billion yen
- Variance and % are calculated based on the amounts shown

# **Agenda**



EV2025 O2 Overview	President & CEO
1 12025 QZ OVCI VICVV	Dr. Osamu Okuda
	Executive Vice President, Head of Project &
Overview of Development Pipeline	Lifecycle Management Unit
	Tsukasa Kusano
FY2025 Q2 Consolidated Financial	Director, Executive Vice President & CFO
Overview(Core)	Iwaaki Taniguchi



# FY2025 Q2 Overview

**President & CEO** 

Dr. Osamu Okuda



### **Financial Overview**

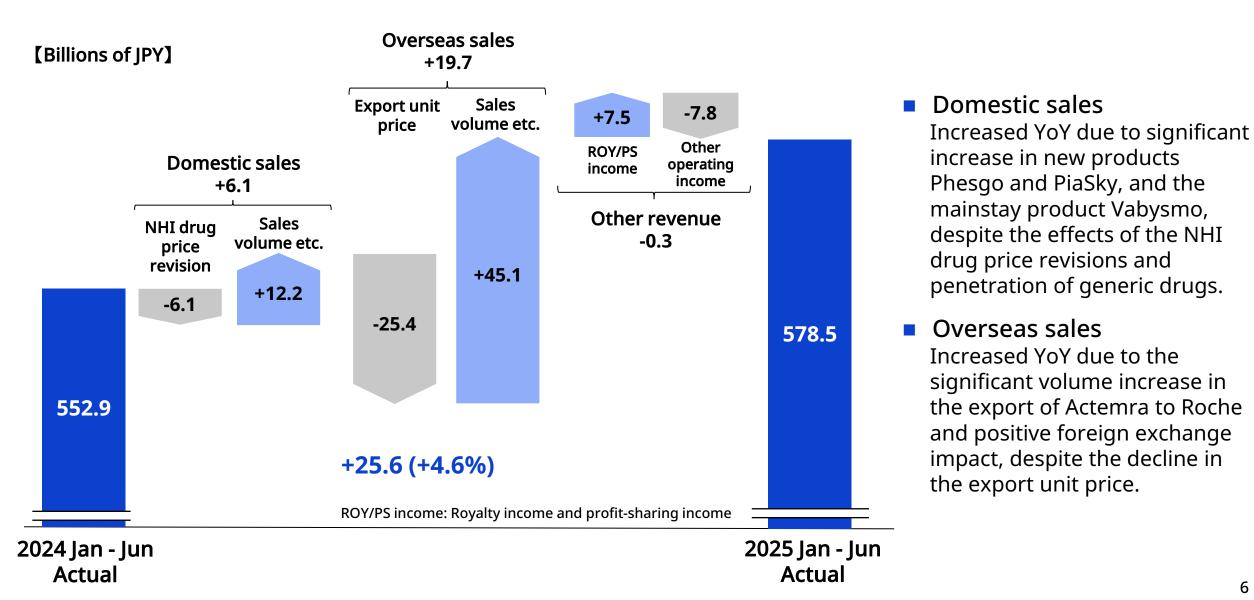
- Financial results with increased revenue and profit, driven by increase in both domestic and overseas sales
- Expecting to achieve the full year forecast, based on the steady progress in the first half of the fiscal year

Core	2024	2025	Growth		2025		
(billions of JPY)	Jan - Jun actual	Jan - Jun actual	(year-on		Jan - Dec forecast	Progress	
Revenue	552.9	578.5	+25.6	+4.6%	1,190.0	48.6%	
Domestic sales	217.2	223.3	+6.1	+2.8%	462.5	48.3%	
Overseas sales	268.4	288.1	+19.7	+7.3%	555.5	51.9%	
Other revenue	67.3	67.0	-0.3	-0.4%	172.0	39.0%	
Operating profit	262.8	272.0	+9.2	+3.5%	570.0	47.7%	
Operating margin	47.5%	47.0%	-0.5%pts	-	47.9%	-	
Net income	189.5	193.5	+4.0	+2.1%	410.0	47.2%	
EPS (yen)	115.15	117.57	+2.42	+2.1%	250.00	47.0%	

- Domestic sales increased YoY due to the significant increase in new products and mainstay products, despite the effects of the NHI drug price revisions and the market penetration of generic drugs.
- Overseas sales increased YoY due to the significant increase in the export of Actemra to Roche.
- Revenue was ¥578.5 billion (an increase of 4.6% YoY) and core operating profit was ¥272.0 billion (an increase of 3.5% YoY), showing increased revenue and profit.

# Roche Roche Group

### **Topline Overview**



# CHUGAI Roche Roche Group

### **R&D Overview**

- Milestones in the first half of 2025 progressed favorably, such as the successful P3 trial of orforglipron and PoC confirmation in NXT007, which are pivotal projects for revenue contribution
- As a medium to long-term management decision focused on agile and strategic acceleration of early development, we have determined to collectively discontinue in-house development of five projects in early-stage clinical development

#### Letters in blue: planned in 2025

- Conducted by Eli Lilly and Company, a global licensee
- \*\* Conducted by Galderma, an overseas licensee
- \*\*\* Conducted by Verastem Oncology, a global licensee

#### Main study progress

- 1) Started P1 for MINT91 (Solid tumors/April)
- 2) Started P2 for GYM329 (Obesity/May)
- 3) Started P1 for AUBE00 (Mid-size molecule) (Solid tumors/June)
- 4) Started P3 for Hemlibra (von Willebrand disease/Additional indication/June)
- 5) Management decision to collectively discontinue five in-house development projects (July)

#### **Main study readout**

- 1) NXT007 (Hemophilia A/P1/2, February): PoC confirmed
- 2) orforglipron\* (T2D/P3, April): Achieved PE
- 3) PiaSky (aHUS/P3)
- 4) orforglipron\* (Obesity/P3)
- 5) GYM329 (SMA, combination with Evrysdi/P2)
- 6) GYM329 (FSHD/P2)

### Main regulatory filing, approval/additional indication

- 1) Approved for NEMLUVIO®\*\* (AD, PN/February, EU)
- 2) Approved for AVMAPKI<sup>TM\*\*\*</sup> (KRAS-mutated recurrent LGSOC/May, US)
- 3) Approved for PiaSky (PNH/May, Taiwan)
- 4) Filed for Alecensa (*ALK* fusion / rearrangement gene-positive unresectable advanced or recurrent solid tumors/June, JP)
- 5) Filing for orforglipron\* (Obesity/Global)

#### Presentation in Main Medical Conference

Project	Study	Medical conference
NXT007	NXTAGE study [P1/2] (Hemophilia A)	International Society on Thrombosis and Haemostasis (ISTH 2025)
orforglipron*	ACHIEVE-1 study [P3] (T2D)	American Diabetes Association (ADA 2025)



### **Accelerating Overall Early Development Through Agile and Strategic Resource Allocation**

- Since the start of TOP I 2030, early-stage development projects have been enhanced through RED SHIFT
- Based on the data obtained so far and the current portfolio situation, we have prioritized in-house projects and made a management decision to collectively discontinue the in-house development of some in-house projects. By concentrating resources on high-priority projects, we aim to maximize the success rate of achieving TOP I 2030 goals

#### **Current status:**

#### **Enhancement of projects in early** development stages

ALPS12 (P1) BRY10 (P1)

DONQ52 (P1)

GC33 (P1) MINT91 (P1)

RAY121 (P1)

**REVN24 (P1)** 

**ROSE12 (P1)** 

GYM329 (P2)

LUNA18 (P1)

SAIL66 (P1)

SOF10 (P1)

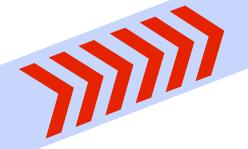
STA551 (P1)

AMY109 (P2)

\*Discontinue the above five in-house projects

#### Management decision:

As RED SHIFT progresses and the number of early projects is increasing, we have collectively discontinued the in-house development of projects that are currently low priority



#### Vision in TOP I 2030:

#### Top Innovator in the **Healthcare Industry**

- **Double R&D output**
- > Launch global in-house products every year



over the world

Expectation from patients all

Attracting talent and players from around the world

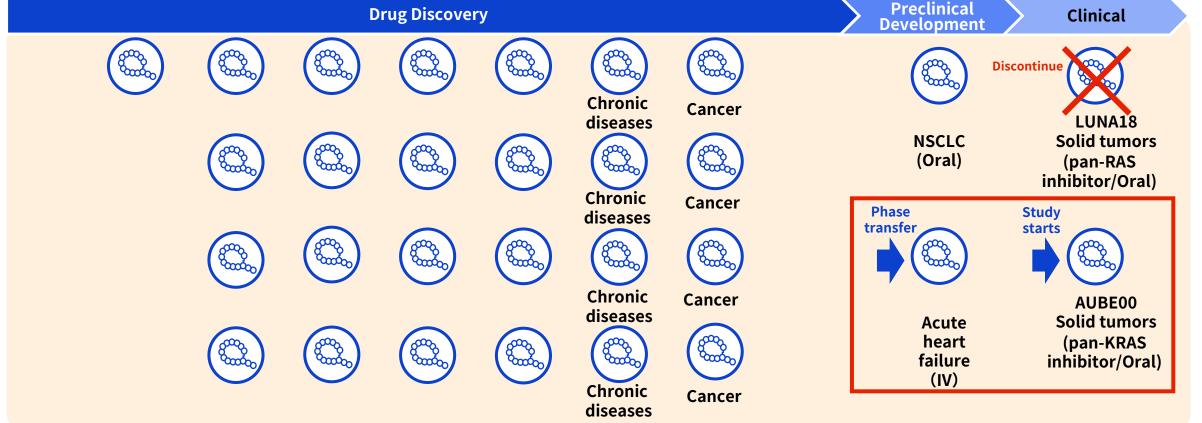


Role model for the world



### A Robust Mid-size Molecule Portfolio

- LUNA18: Oral absorption and inhibitory activity against the RAS signaling pathway\* in clinical settings have been confirmed. Meanwhile, the decision to concentrate development efforts on AUBE00 was determined based on its competitive advantage in the field of RAS inhibitors
- The research and development of mid-size molecule drugs as a whole is progressing smoothly, with new projects for indications other than cancer advancing to the preclinical development stage





# Decision to Construct a New Research Building 'UKX' at Ukima Site

- Strengthen manufacturing process development capabilities for small, mid-size molecule drugs and biopharmaceuticals
  - As high-value-added projects applying Chugai's proprietary technologies are increasing, we aim to strengthen and expand our pharmaceutical manufacturing process development capabilities to facilitate rapid entry into clinical trials and accelerate development
- Introduction of environmentally friendly facilities
  - Implementation of initiatives toward elimination of fluorocarbons and  $CO_2$  emission reduction as part of the Mid-Term Environmental Goals 2030



#### [Overview of Construction Plan of UKX]

- 1. Total investment: 80 billion yen
- 2. Start of construction: May 2026
- 3. Completion of building: August 2028
- 4. Construction area: 5,047 m<sup>2</sup>
- 5. Total floor area: 27,136 m<sup>2</sup>



### **Summary**

- Financial results with increased revenue and profit, driven by increase in both domestic and overseas sales. Expecting to achieve the full year forecast, based on the steady progress in the first half of the fiscal year
- Milestones in the first half of 2025 progressed favorably, such as the successful P3 trial of orforglipron and PoC confirmation in NXT007, which are pivotal projects for revenue contribution
- As a medium to long-term management decision focused on agile and strategic acceleration of early development, we have determined to collectively discontinue in-house development of five projects currently in early clinical development stages
- LUNA18: Oral absorption and inhibitory activity against the RAS signaling pathway in clinical settings have been confirmed. Meanwhile, the decision to concentrate development efforts on AUBE00 was determined based on its competitive advantage in the field of RAS inhibitors. The research and development of mid-size molecule drugs as a whole is progressing smoothly, with new projects for indications other than cancer advancing to the preclinical development stage



**Executive Vice President, Head of Project & Lifecycle Management Unit** 

Tsukasa Kusano

# **Q2 Topics (1/2)**



As of July 24, 2025

Launched	Evrysdi	Addition of dosage form (tablet)	May 2025 (Japan)
	AVMAPKI <sup>TM*</sup>	Adult patients with KRAS-mutated recurrent low-grade serous ovarian cancer who have received prior systemic therapy (combination with FAK inhibitor FAKZYNJA <sup>TM</sup> (defactinib tablet))	May 2025 (U.S.)
Approved	Elevidys	Duchenne muscular dystrophy (ambulatory) (gene therapy product)	May 2025 (Japan)
	PiaSky	Paroxysmal nocturnal hemoglobinuria	May 2025 (Taiwan)
	Vabysmo	Angioid streaks (additional indication)	May 2025 (Japan)
	Lunsumio + Polivy	Relapsed or refractory aggressive B-cell non-Hodgkin's lymphoma (additional indication)	May 2025 (Japan)
Filed	Tecentriq	Unresectable thymic carcinoma (additional indication)	May 2025 (Japan)
	Alecensa	ALK fusion / rearrangement gene-positive unresectable advanced or recurrent solid tumors (additional indication)	June 2025 (Japan)
	GYM329	Obesity (Phase II)	May 2025
	Vabysmo	Non-proliferative diabetic retinopathy (domestic Phase III)	May 2025
Initiation of Study	Hemlibra	von Willebrand disease (Phase III)	June 2025
Study	AUBE00	Solid tumors (pan-KRAS inhibitor / mid-size molecule / oral) (Phase I)	June 2025
	RG6114/inavolisib	PIK3CA-mutated breast cancer (domestic Phase I/II)	July 2025

Orange: in-house projects (development in global) Blue: In-licensed from Roche (development and distribution in Japan) \*Conducted by Verastem Oncology, a global licensee

# CHUGAI Roche Roche Group

### **Q2 Topics (2/2)**

As of July 24, 2025

Doodout	Tecentriq + Avastin	Phase III TALENTACE study (unresectable hepatocellular carcinoma) : Met one of the primary endpoints (TACE PFS)	May 2025		
Readout	AVMAPKI <sup>TM</sup> *	Phase II RAMP 205 study (pancreatic ductal adenocarcinoma): Positive results for safety and efficacy	May 2025		
Conclusion of Agreement	Development of novel therapies for age-related diseases w		July 2025		
Damayad fyan	tiragolumab	Esophageal cancer (SKYSCRAPER-07 study): Discontinuation of development			
Removed from Pipeline	Five early-stage in- house products	Discontinuation of in-house development: LUNA18, SAIL66, SOF10, STA551, AMY109			
	AVMAPKI <sup>TM</sup> *	Phase II RAMP 205 study (pancreatic ductal adenocarcinoma (1st-line treatment), in combination with standard of care)	June 2025		
	NEMLUVIO®**	Phase III ARCADIA long-term extension study (atopic dermatitis, 2-year data)	June 2025		
Medical	NEMLUVIO®**	Phase III OLYMPIA long-term extension study (prurigo nodularis, 2-year data)	June 2025		
Conference	NXT007	Phase I/II NXTAGE study (hemophilia A)	June 2025		
	orforglipron***	Phase III ACHIEVE-1 study (type 2 diabetes)	June 2025		
	Lunsumio + Polivy	Phase III SUNMO study (relapsed or refractory aggressive B-cell non-Hodgkin's lymphoma)	June 2025		

Orange: in-house projects (development in global) Blue: In-licensed from Roche (development and distribution in Japan) TACE: transarterial chemoembolization, PFS: progression-free survival \*Conducted by Verastem Oncology, a global licensee \*\*Conducted by Galderma, an overseas licensee \*\*\* Conducted by Eli Lilly and Company, a global licensee \*\*\*\* Conducted by Eli Lilly and Company, a global licensee \*\*\*\* Conducted by Eli Lilly and Company, a global licensee \*\*\*\*\* Conducted by Eli Lilly and Company, a global licensee \*\*\*\*\* Conducted by Eli Lilly and Company, a global licensee \*\*\*\*\* Conducted by Eli Lilly and Company, a global licensee \*\*\*\*\*



## 2025: Key R&D Milestones

As of July 24, 2025

	Product	Indication / Study name	Progress
Projects to be	<u>Elevydis</u>	Duchenne muscular dystrophy (ambulatory)	<u>Approved</u>
Approved	Vabysmo	angioid streaks	<u>Approved</u>
	PiaSky	COMMUTE-a study*: atypical hemolytic uremic syndrome (aHUS)	
	Lunsumio + Polivy	SUNMO study: r/r aggressive B-cell non-Hodgkin's lymphoma	Achieved PE
	Lunsumio	CELESTIMO study: follicular lymphoma (2nd line)	
P3/Pivotal	giredestrant	persevERA study: HR positive breast cancer (1st line)	
Readouts	giredestrant		
	vamikibart	SANDCAT study: noninfectious uvetic macular edema (UME)	
	GAZYVA	INShore study: pediatric nephrotic syndrome	
	GYM329 + Evrysdi	MANATEE study: spinal muscular atrophy (SMA)	
	GYM329	MANOEUVRE study: facioscapulohumeral muscular dystrophy (FSHD)	
P2 Readouts	NXT007	hemophilia A	PoC confirmed / Decision to proceed to Phase III**
P1/2 Readout	trontinemab	Brainshuttle™ AD study: Alzheimer's disease	Decision to proceed to Phase III
Initiation of study	GYM329	obesity (Phase II study)	Study initiated

Orange: in-house projects (development in global) Blue: In-licensed from Roche (development and distribution in Japan) \*Adult/Adolescent patients, \*\*Three phase 3 studies scheduled to initiate in 2026 (vs. FVIII products, vs. Hemlibra, and pediatric patients) r/r: relapsed or refractory, PE: primary endpoint, HR: hormone receptor, PoC: Proof of Concept

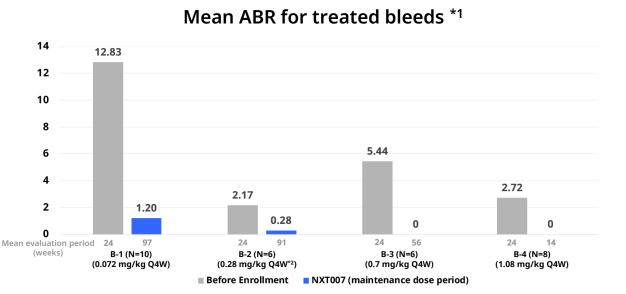
Underlined: Changes since April 24, 2025



### NXT007: P1/2 Study for Severe Hemophilia A Without Inhibitors

- First clinical data of NXT007 in people with hemophilia A. Hemlibra-naïve people enrolled
- In the high dose cohorts (B-3, B-4), plasma concentrations reached the predicted normal range of FVIII– equivalent activity, with no treated bleeds observed. NXT007 was well tolerated, based on data up to date
- Three Phase III studies to be initiated in 2026, including H2H with Hemlibra. In addition to efficacy, safety including ADA (anti drug antibody) will be further evaluated

#### **Efficacy (ABR : Annualized Bleeding Rate)**



<sup>\*1</sup> Bleeding information before study was collected from 24 weeks before the study in a retrospective manner. ABR was calculated by annualizing the number of bleeding episodes observed during the evaluation period \*2 Dosing regimen was switched from 0.14 mg/kg Q2W to 0.28 mg/kg Q4W to reflect study protocol amendment

#### **Saftey**

- No dose-dependent increases in AEs were observed. No serious adverse events related to NXT007, or thromboembolic events were observed
- ADA was observed in 22 out of 30 patients; the number of ADA positive patients at the final observation before the data cutoff was 10. ADA impacting PK was observed in 2 patients. No ADA cross-reacting with emicizumab was observed

	<b>B-1</b> (N=10)	<b>B-2</b> (N=6)	<b>B-3</b> (N=6)	<b>B-4</b> (N=8)	<b>Total</b> (N=30)
ADA post-baseline incidence *3	7	6	4	5	22
ADA impacting PK	1	0	1	0	2
ADA cross-reacting with emicizumab	0	0	0	0	0

<sup>\*3</sup> No patients were ADA positive at baseline.

# CHUGAI Roche Roche Group

### **AUBE00 (Pan-KRAS Inhibitor)**

Second clinical-stage project applying mid-size molecule technology. Phase 1 trial initiated for solid tumors.

Expecting superior efficacy compared to the pan-RAS inhibitor LUNA18, resulting from a wide therapeutic

window based on KRAS-selective inhibitory activity.

#### Characteristics of AUBE00

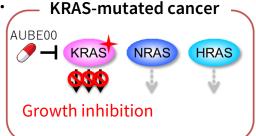
- Expected to deliver anti-tumor effects and favorable safety profiles through selective inhibitory activity against KRAS-GDP
- Anticipated to target a wide range of KRAS genetic mutations. No such drugs have been approved yet, representing high unmet medical needs

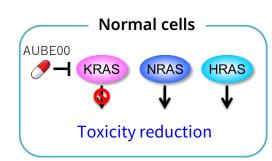
#### What is KRAS?

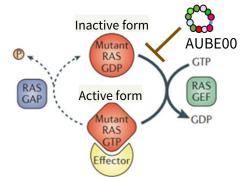
 One of the most frequently mutated oncogenes that contribute to tumor development and progression

#### Characteristics of mid-sized molecule technology

- Cyclic peptides containing non-natural amino acids
- Expected to improve binding affinity by interacting with broad interfaces of target proteins
- Possess high membrane permeability and metabolic stability, making oral administration feasible

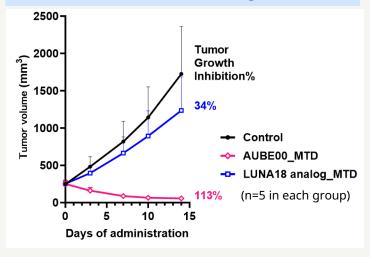






Anti-tumor effects in a xenograft mouse model inoculated with a human KRASmutated non-small cell lung cancer (Source: Internal data)

AUBE00 demonstrated robust tumor regression in a xenograft model that was insensitive to a LUNA18 analog



#### Tumor growth inhibition (%):

This represents the tumor inhibition effect against tumor growth in the control group. 100% indicates tumor growth has completely stopped, while values exceeding 100% indicate tumor shrinkage

MTD (Maximal tolerable dose)



### **ROSE12: Anti-CTLA-4 Switch Antibody**

ROSE12 is expected to have a wide therapeutic window, and its phase 1 trial for solid tumors is currently underway

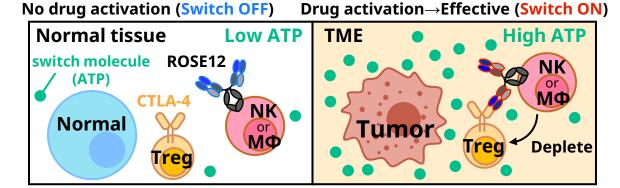
NK: natural killer МФ: macrophage

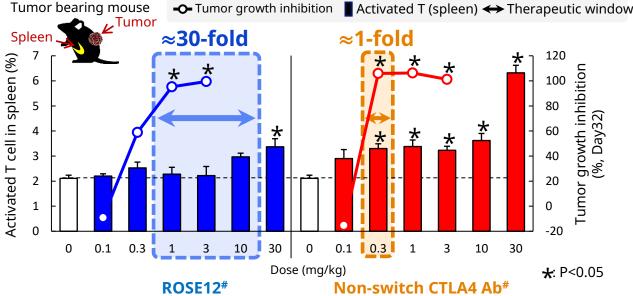
#### ROSE12:

- Selectively depletes immunosuppressive regulatory T cells (Tregs) in tumors and increases activated T cells, demonstrating anti-tumor effects while reducing systemic side effects
- Shows anti-tumor effects without increasing activated
   T cells in normal tissues in non-clinical studies
- A phase 1 clinical trial for patients with locally advanced or metastatic solid tumors as monotherapy and in combination with Tecentriq is ongoing in Japan and the U.S. (NCT05907980)

#### CTLA-4:

- Membrane protein highly expressed on Treg which has strong immunosuppressive function
- ROSE12 binds to Treg via CTLA-4 only in the presence of the switch molecule (extracellular ATP)





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### **Portfolio of Each Modality**

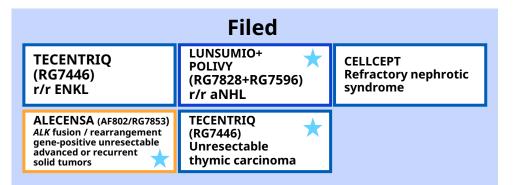
Ac of July 24 2025

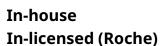
				As of July 24, 2025
Drug Discovery	Pre-clinical development	Clinical		Launched
Antibody drugs, cellular and g	ene therapy products	DONQ52 RAY121 GC33 ALPS12 ROSE12	Enspryng (MOGAD, AIE, TED/P3 DMD/P2) PiaSky (aHUS/P3, SCD/P2) GYM329 (SMA/P2/3, FSHD/P2, Obesity/P2	
26		• BRY10	Developments licensed out	Mitchga (JPN) NEMLUVIO (U.S./EU)
Small molecule drugs		REVN24	Alecensa (Maintenance treatment of NSCLC(stage III) after chemoradiotherapy/P3)	Alecensa Edirol Oxarol
>9		MINT91	Orforglipror (T2D, Obesity, sleep apnea/P AP306 (Hyperphosp hatemia/P2) AVMAPKI (NSCLC, mPDA	Obstructive Deberza  AVMAPKI
Mid-size molecule drugs		AUBE00		



### **Projected Submissions (Phase II & Later Programs and Products)**

As of July 24, 2025





aHUS: atypical hemolytic uremic syndrome r/r aNHL: relapsed or refractory aggressive B-cell non-Hodgkin's lymphoma DMD: Duchenne muscular dystrophy

r/r ENKL: relapsed or refractory extranodal natural killer/T-cell lymphoma, nasal type

FSHD: facioscapulohumeral muscular dystrophy HCC: hepatocellular carcinoma LBCL: large B-cell lymphoma

MIBC: muscle-invasive bladder cancer

MOGAD: myelin oligodendrocyte glycoprotein antibody-associated disease NSCLC: non-small cell lung cancer

nAMD: neovascular age-related macular degeneration

SMA: spinal muscular atrophy

GAZYVA(RG7159) **Pediatric nephrotic** syndrome

**GAZYVA** (RG7159) **Lupus nephritis** 

**TECENTRIO** 

(RG7446)

(RG6321)

DME

LUNSUMIO (RG7828) 2L Follicular lymphoma

ranibizumab(PDS)

giredestrant (RG6171) **NSCLC** (perioperative)

> (SA237/RG6168) Autoimmune encephalitis

**ENSPRYNG** (SA237/RG6168) **DMD** 

NXT007/RG6512 Hemophilia A

GYM329/RG6237 Obesity

GYM329/RG6237 **FSHD** 

GYM329/RG6237 + EVRYSDI

👚 new entry

SCD: sickle cell disease

TECENTRIQ+AVASTIN (RG7446+RG435) HCC

(intermediate stage)

**TECENTRIQ** (RG7446) MIBC (adj)

tiragolumab+ TECENTRIO (RG6058+RG7446) NSCLC (Stage III) tiragolumab(RG6058) 1L HCC **TECENTRIQ+AVASTIN** 

**ENSPRYNG** (SA237/RG6168) Thyroid eye disease

PIASKY (SKY59/RG6107) aHUS

**ENSPRYNG** (SA237/RG6168) MOGAD

ranibizumab(PDS) (RG6321) **nAMD** 

vamikibart (RG6179) **UME** 

giredestrant (RG6171) **1L-3L Breast cancer** 

giredestrant (RG6171) 1L Breast cancer ELEVYDIS(RG6356) DMD (non-ambulatory)

Extra renal lupus

NME Line extension

afimkibart (RG6631) **Ulcerative** colitis

divarasib (RG6330) **2L NSCLC** 

**GAZYVA** (RG7159)

**Breast cancer (adj)** 

**ENSPRYNG** 

**VABYSMO** (RG7716) Non-proliferative diabetic retinopathy

LUNSUMIO (RG7828) **Previously untreated** 

Follicular lymphoma

sefaxersen (RG6299) IgA nephropathy

glofitamab (RG6026) **Previously untreated** 

LBCL + Polivy **PIASKY** (SKY59/RG6107)

SCD (Global (excluding Japan))

2025 2026 2027

# CHUGAI

## Projects under Development (1/2)

As of July 24, 2025

	Phas	se I	Phase II	Phase	III	Filed
Cancer	GC33 / codrituzumab - HCC ALPS12 / clesitamig - Solid tumors ROSE12 - Solid tumors MINT91 - Solid tumors AUBE00 - Solid tumors	RG7421 / cobimetinib - Solid tumors RG6026 / glofitamab - Hematologic tumors RG6160 / cevostamab - r/r MM	RG6114 / inavolisib - PIK3CA- mutated breast cancer (PI/II) *	AF802 (RG7853) / Alecensa - NSCLC (stage III)*  RG7446 / Tecentriq - NSCLC (perioperative) - MIBC (adjuvant) - HCC (2L)  RG7446 / Tecentriq +RG435 / Avastin - HCC (intermediate stage)  RG6058 / tiragolumab +RG7446 / Tecentriq - NSCLC (stage III)  RG6058 / tiragolumab+RG7446 / Tecentriq+RG435 / Avastin - HCC (1L)	RG6171 /giredestrant  - BC (adjuvant)  - BC (1L)  - BC (1L-3L)  RG7828 / Lunsumio  - Follicular lymphoma (2L)  - Previously untreated follicular lymphoma  RG6026 / glofitamab +RG7596 / Polivy  - Previously untreated large B-cell lymphoma  RG6330 / divarasib  - NSCLC (2L)	AF802 (RG7853) / Alecensa - ALKfusion / rearrangement gene-positive unresectable advanced or recurrent solid tumors★ RG7446 / Tecentriq - r/r ENKL - Unresectable thymic carcinoma★ RG7828 / Lunsumio +RG7596 / Polivy - r/r aNHL ★
Immunology	DONQ52 - Celiac disease RAY121 - Autoimmune disease			RG7159 / Gazyva - Lupus nephritis - Pediatric nephrotic syndrome - Extra renal lupus	RG6299 / sefaxersen -IgA nephropathy RG6631 / afimkibart - Ulcerative colitis	CellCept - Refractory nephrotic syndrome

Orange: in-house projects (development in global) Blue: In-licensed from Roche (development and distribution in Japan

In principle, completion of first dose is regarded as pipeline entry into each phase of clinical studies. \*maintenance therapy after chemoradiation aNHL: aggressive B-cell non-Hodgkin's lymphoma, BC: breast cancer, ENKL: refractory extranodal natural killer/T-cell lymphoma, nasal type, HCC: hepatocellular carcinoma, MIBC: muscle-invasive bladder cancer, MM: multiple myeloma, NSCLC: non-small cell lung cancer, r/r: relapsed or refractory

<sup>★:</sup> Projects with advances in stages since April 24, 2025

## CHUGAI Roche Roche Group

### Projects under Development (2/2)

As of July 24, 2025

	Pha	se I	Phase II	Р	hase III	Filed
Neurology	RG7935 / prasinezumab - Parkinson's disease RG6102/trontinemab -Alzheimer's disease (PI/II)		GYM329 (RG6237) / emugrobart - SMA (combination with Evrysdi) (PII/III) - FSHD SA237 (RG6168) / Enspryng - DMD RG6042 / tominersen - Huntington's disease	SA237 (RG6168) / Enspryng - MOGAD - AIE	RG6356 / Elevydis - DMD* (non- ambulatory)	
Hematology			SKY59 (RG6107) / PiaSky(Global (excluding Japan)) - SCD NXT007 (RG6512) - Hemophilia A (PI/II)	SKY59 (RG6107) / PiaSky - aHUS ACE910 (RG6013) / Hemlibra - von Willebrand disease★		
Ophthal mology	RG6321 / PDS - nAMD (PI/II) - DME (PI/II)			SA237 (RG6168) / Enspryng - TED	RG6179 / vamikibart - UME RG7716 / Vabysmo - Non-proliferative diabetic retinopathy★	
Other	REVN24 - Acute diseases BRY10 - Chronic diseases	RAY121 - (Not disclosed) RG6615 / zilebesiran - Hypertension (PI/II)	GYM329 (RG6237) / emugrobart - Obesity★			

Orange: in-house projects (development in global) Blue: In-licensed from Roche (development and distribution in Japan)

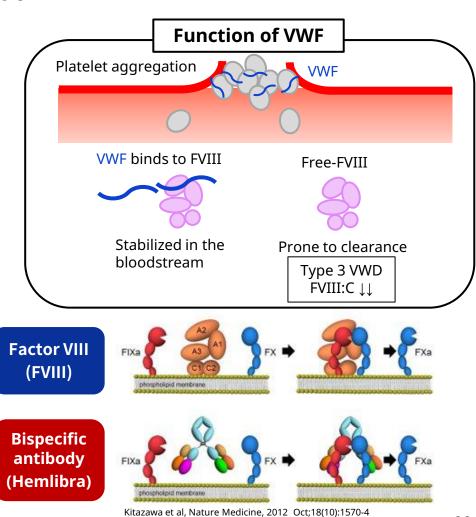
In principle, completion of first dose is regarded as pipeline entry into each phase of clinical studies

★: Projects with advances in stages since April 24, 2025 \*Sarepta manages the global study, including Japan.



# Advance Hemlibra into Global PhIII Development for von Willebrand Disease (VWD)

- Hemlibra is expected to prevent bleeds for people with Type 3 VWD due to its mode of action
- von Willebrand factor (VWF) is a plasma protein that mediates platelet adhesion and aggregation at sites of vascular injury and also binds and stabilizes the blood clotting factor VIII (FVIII) in the circulation
- VWD is an inherited bleeding disorder caused by quantitative deficiency, dysfunction, or absence of VWF (Type 1, 2, and 3 respectively), characterized mainly by mucosa-associated bleeding (e.g. nose bleeds, oral-cavity bleeds, easy bruising) and heavy menstrual periods
- FVIII mimetic function of Hemlibra is expected to prevent the bleeds for people with Type 3 VWD, who can experience bleeding in joints and muscle due to reduction in FVIII activity caused by VWF absence.
  - Current replacement therapy with VWF has several issues: i.v. infusion,
     frequent injection due to short half life, development of alloantibody



Oldenburg J, et al, N Engl J Med. 2017



### **Small Molecule Drug Discovery: Portfolio**

As of July 24, 2025

Alecensa

adjuvant)

(NSCLC, NSCLC

#### In-house molecule











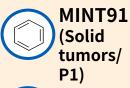








Chronic disease >7 Cancer >1













Developments licensed out to 3rd parties excl. Roche



**AP306** (Hyperpho sphatemia



orforglipron (T2D,Obesity, **Obstructive sleep** apnea/P3)



Deberza (T2D)



**AVMAPKI** (NSCLC, mPDAC/P1/2)



**AVMAPKI** (LGSOC)

**Drug Discovery** 

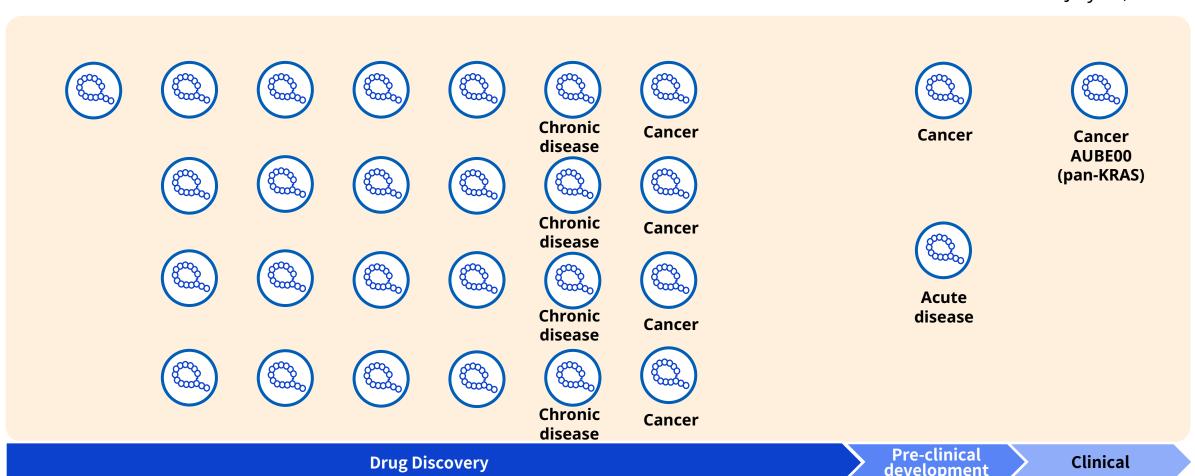
**Pre-clinical** development

Clinical

Launched



### Mid-Size Molecule Drug Discovery: Portfolio





### **Antibody Drug, Cellular and Gene Therapy: Portfolio**

As of July 24, 2025

#### **Established technologies**





Infectious disease



NXT007 (Hemophilia A/P1/2)



RAY121(Autoimmune disease/P1)



GC33 (Cancer/P1)



BRY10 (Chronic disease/P1)



Enspryng (MOGAD, AIE, TED/P3, DMD/P2)

PiaSky

SCD/P2)

**GYM329** 

(SMA/P2/3, FSHD/P2,

Obesity/P2)

(aHUS/P3,



Actemra (Rheumatoid arthritis etc.)



Hemlibra (Hemophilia A etc.)



Enspryng (NMOSD)



PiaSky (PNH)

Developments licensed out to 3rd parties excl. Roche



Mitchga (Atopic dermatitis/JPN)

NEMLUVIO (Atopic dermatitis, PN (U.S./EU))

#### **New technologies**





DONQ52 (Celiac/P1)



ALPS12 (Cancer/P1)



ROSE12 (Cancer/P1)

**Drug Discovery** 

Pre-clinical development

Clinical

Launched



# Advances in Major Chugai Originated Projects Out-Licensed to 3rd Parties (1/2)

As of July 24, 2025

Generic name/ Development code	Mode of Action	Licensee	Granted rights to licensee	Indication	Stage	Progress
			Exclusive global	KRAS-mutated recurrent low-grade serous ovarian cancer (LGSOC)	Overseas/US: P3 US: Approved ★	<ul> <li>U.S. FDA BTD (recurrent LGSOC in combination with defactinib)</li> <li>U.S. orphan drug designation (avutometinib in combination with defactinib in recurrent LGSOC)</li> <li>RAMP301 trial (P3) ongoing globally</li> <li>Obtained approval in May 2025 under the accelerated approval pathway in the U.S. for the treatment of adult patients with KRAS-mutated recurrent LGSOC who have received prior systemic therapy, in combination with defactinib ★</li> </ul>
avutometinib	RAF/MEK		license for the manufacturing,		Japan: P2	RAMP201J trial (P2 in combination with defactinib) ongoing
/VS-6766	clamp		development and marketing	Advanced <i>KRAS G12C</i> mutant non-small cell lung cancer (NSCLC)	Overseas/ U.S. : P1/2	<ul> <li>RAMP 203 trial (P1/2 in combination with sotorasib with or without defactinib) ongoing globally</li> <li>U.S. FDA fast track designation of avutometinib in combination with sotorasib</li> <li>U.S. FDA fast track designation for the combination of avutometinib plus defactinib with sotorasib</li> </ul>
					First-line metastatic pancreatic ductal adenocarcinoma (mPDAC)	US: P1/2

★: Changes since April 24, 2025



# Advances in Major Chugai Originated Projects Out-Licensed to 3rd Parties (2/2)

Generic name/ Development code	Mode of Action	Licensee	Granted rights to licensee	Indication	Stage	Progress
	Anti-IL-31 receptor A		Exclusive global license for the	Atopic dermatitis	Overseas: Approved (US/EU)	<ul> <li>Obtained U.S. FDA approval in Dec 2024</li> <li>Obtained EMA approval in Feb 2025</li> </ul>
nemolizumab	nemolizumab humanized Galderma monoclonal antibody	Galderma	development and marketing excluding Japan	Prurigo nodularis	Overseas: Approved (US/EU)	<ul> <li>Obtained U.S. FDA approval in Aug 2024</li> <li>Obtained EMA approval in Feb 2025</li> </ul>
	Oral non- peptidic GLP- 1 receptor agonist	Eli Lilly	Worldwide development and commercialization rights	Type 2 diabetes	Global: P3	<ul> <li>Phase 3 (ACHIEVE-1): orforglipron demonstrated HbA1c reduction by an average of 1.3% to 1.6% and a 7.9% weight reduction at the highest dose at 40 weeks. A safety profile was consistent with injectable GLP-1 medicines</li> </ul>
orforglipron /LY3502970		eptor and		Obesity	Global: P3	<ul> <li>Phase 2 study: orforglipron demonstrated up to a 14.7% weight reduction at 36 weeks. The results were published in the New England Journal of Medicine*</li> </ul>
				Obstructive sleep apnea	Global: P3	Initiated a phase 3 study in Q4 2024
-/AP306 (EOS789)	Oral inhibitor of phosphate	phosphate Alebund	Exclusive global license for the manufacturing,	Hyperphospha temia	China: P2	<ul> <li>In a phase 2 study, AP306 showed a clinically significant reduction in serum phosphorus levels at the end of treatment compared to baseline</li> <li>AP306 is granted China Breakthrough Therapy Designation for</li> </ul>
	transporters		development and marketing			the treatment of hyperphosphatemia in patients with chronic kidney disease

<sup>\*</sup> Sean W, et al. Daily Oral GLP-1 Receptor Agonist Orforglipron for Adults with Obesity. NEJM 2023.



### FoundationOne CDx Cancer Genomic Profile -Companion diagnostic indications-

Alterations	Cancer type	Relevant drugs
Activating <i>EGFR</i> alterations		afatinib maleate, erlotinib hydrochloride, gefitinib, osimertinib mesilate, dacomitinib hydrate
EGFR exon 20 T790M alteration	Non-small cell	osimertinib mesilate
ALK fusion genes	lung cancer (NSCLC)	alectinib hydrochloride, crizotinib, ceritinib, brigatinib
ROS1 fusion genes	(143626)	Entrectinib
MET exon 14 skipping alterations		capmatinib hydrochloride hydrate
BRAF V600E and V600K alterations	Malignant melanoma	dabrafenib mesylate, trametinib dimethyl sulfoxide, vemurafenib, encorafenib, binimetinib
<i>ERBB2</i> 2 copy number alterations (HER2 gene amplification positive)		trastuzumab (genetical recombination)
AKT1 alterations	ВС	capivasertib
PIK3CA alterations		
PTEN alterations		
KRAS/NRAS wild type	CDC	cetuximab (genetical recombination), panitumumab (genetical recombination)
Microsatellite Instability-High	CRC	nivolumab (genetical recombination)
Microsatellite Instability-High		pembrolizumab (genetical recombination)
Tumor Mutational Burden-High	Calidatum and	pembrolizumab (genetical recombination)
NTRK1/2/3 fusion genes	Solid tumors	entrectinib, larotrectinib sulfate, <u>repotrectinib</u>
RET fusion genes		selpercatinib
BRCA1/2 alterations	Ovarian cancer	olaparib
BRCA1/2 alterations	Prostate cancer	olaparib, talazoparib tosilate
FGFR2 fusion genes	Biliary tract cancer	pemigatinib



### FoundationOne Liquid CDx Cancer Genomic Profile

-Companion diagnostic indications-

Alterations	Cancer type	Relevant drugs
Activating <i>EGFR</i> alterations		afatinib maleate, erlotinib hydrochloride, gefitinib, osimertinib mesilate
EGFR exon 20 T790M alteration	Non-small cell	osimertinib mesilate
ALK fusion genes	lung cancer	alectinib hydrochloride, crizotinib, ceritinib
ROS1 fusion genes	(NSCLC)	entrectinib
MET exon14 skipping alterations		capmatinib hydrochloride hydrate
NTRK1/2/3 fusion genes	Solid tumors	entrectinib
BRCA1/2 alterations	Prostate cancer	olaparib



### FY2025 Q2 Consolidated Financial Overview(Core)

**Director, Executive Vice President & CFO** 

Iwaaki Taniguchi



### P/L Jan – Jun (Year on Year)

(Billions of JPY)	2024	2025	Growt	th
Revenue	552.9	578.5	+ 25.6	+ 4.6%
Sales	485.5	511.4	+ 25.9	+ 5.3%
Domestic	217.2	223.3	+ 6.1	+ 2.8%
Overseas	268.4	288.1	+ 19.7	+ 7.3%
Other revenue	67.3	67.0	- 0.3	- 0.4%
Cost of sales	-160.2	-175.2	- 15.0	+ 9.4%
(cost to sales ratio)	33.0%	34.3%	+1.3%p	-
Research and development	-84.0	-86.3	- 2.3	+ 2.7%
Selling, general and administration	-46.6	-45.4	+ 1.2	- 2.6%
Other operating income (expense)	0.8	0.4	- 0.4	- 50.0%
Operating profit	262.8	272.0	+ 9.2	+ 3.5%
(operating margin)	47.5%	47.0%	-0.5%p	-
Financial account balance	0.5	-1.5	- 2.0	-
Income taxes	-73.8	-77.0	- 3.2	+ 4.3%
Net income	189.5	193.5	+ 4.0	+ 2.1%
EPS (JPY)	115.15	117.57	+2.42	+ 2.1%

#### **Domestic sales**

Increase due to significant growth of new products and mainstay products, despite decrease due to the NHI drug price revisions and the market penetration of generic drugs

#### **Overseas sales**

Increase due to significant growth of Actemra

#### Other revenue

Decrease in the one-time income, despite increase in the income related to Hemlibra

#### Cost of sales

Increase in cost to sales ratio due to a change in product mix, etc.

#### Research and development expenses

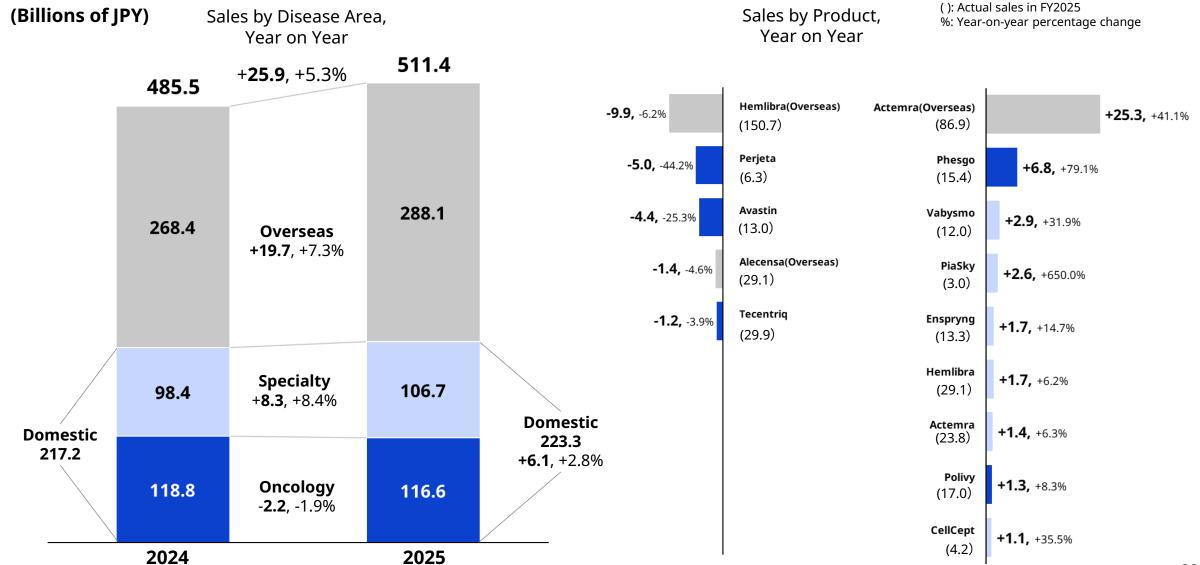
Increase due to investments in research and early development, and progress of development projects, etc.

#### Selling, general and administration expenses

Decrease in various expenses, etc.

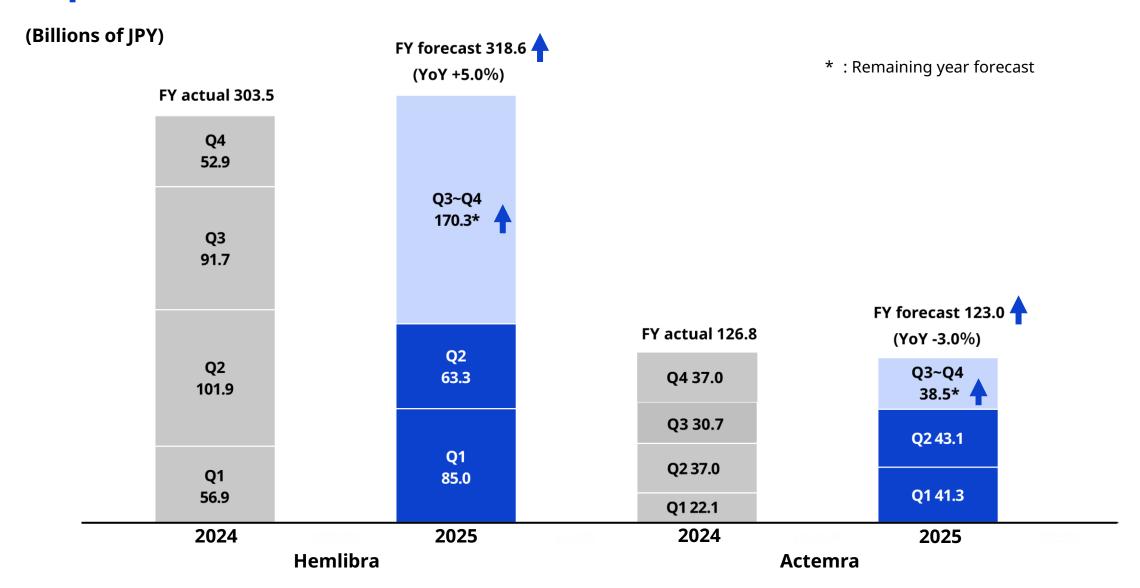


### Sales Jan – Jun (Year on Year)



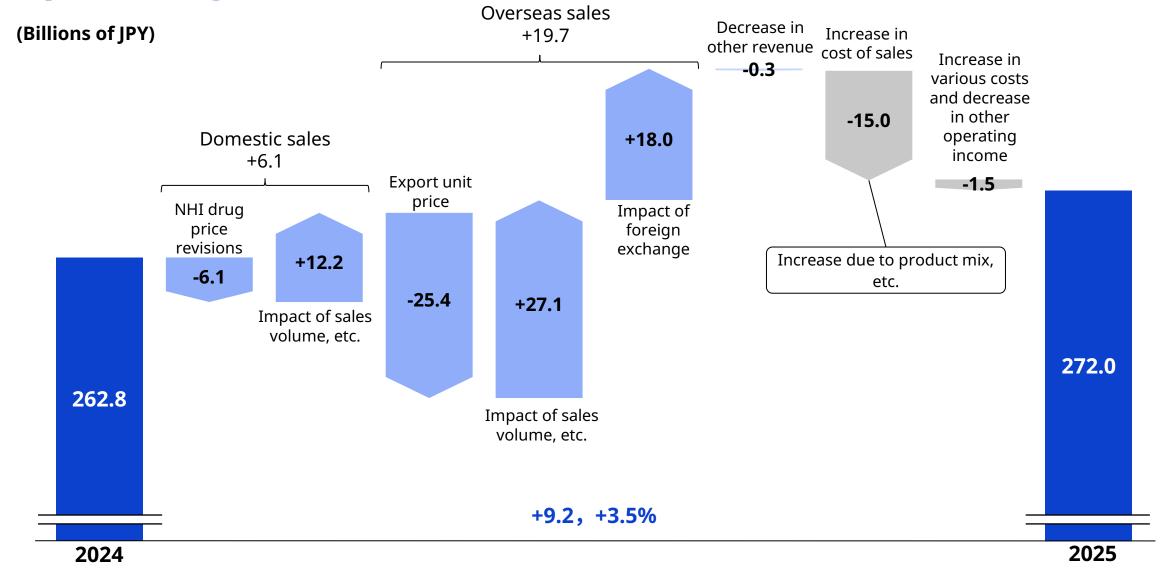


### **Export of Hemlibra and Actemra to Roche**



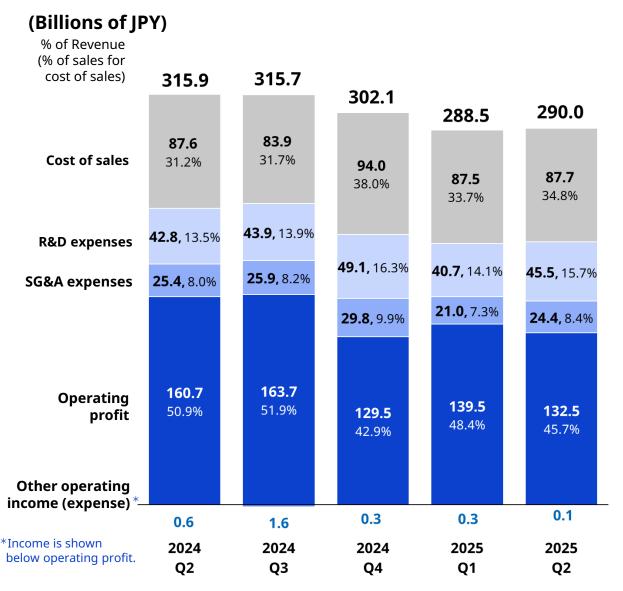


# **Operating Profit Jan – Jun (Year on Year)**





### Structure of Costs and Profit by Quarter



Year on Year (vs. 2024 Q2)

**Cost to sales ratio:** increase due to a change in product mix, etc.

**R&D:** increase due to investments in research and early development, and progress of development projects, etc.

**SG&A:** decrease in various expenses, etc.

**Other operating income (expense):** same level as the same period of the previous year

Operating profit: -28.2 billion JPY, -17.5%

Quarter on Quarter (vs. 2025 Q1)

Cost to sales ratio: increase due to a change in product mix, etc.

**R&D:** increase due to investments in research and early development, and progress of development projects, etc.

**SG&A:** increase due to various sales activities

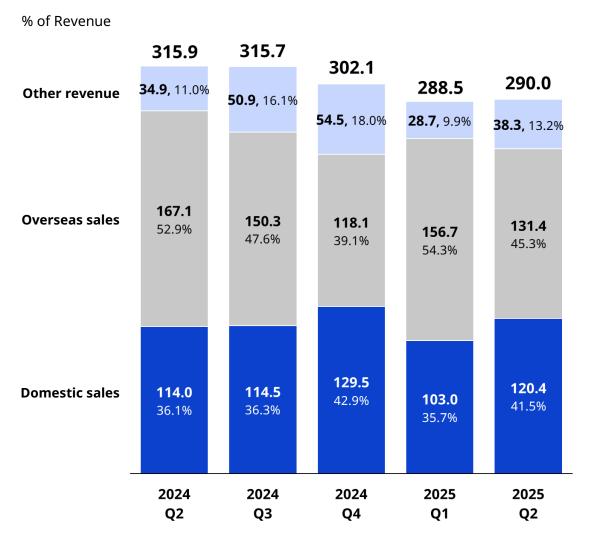
**Other operating income (expense):** same level as the previous quarter

**Operating profit:** -7.0 billion JPY, -5.0%



### Structure of Revenue by Quarter

#### (Billions of JPY)



#### Year on Year (vs. 2024 Q2)

**Domestic sales**: increase due to growth of new products and mainstay products

**Overseas sales**: decrease due to the timing of shipment of Hemlibra

**Other revenue**: increase mainly in the royalty income of Hemlibra

#### Quarter on Quarter (vs. 2025 Q1)

**Domestic sales**: increase due to growth of new products and mainstay products

**Overseas sales**: decrease due to the timing of shipment of Hemlibra

**Other revenue**: increase mainly in the royalty income of Hemlibra



### P/L Jan – Jun (vs. Forecast)

	Actual	Fore	cast	2024
(Billions of JPY)	2025	2025	Drogross	Drogross*
	Jan - Jun	Jan - Dec	Progress	Progress*
Revenue	578.5	1,190.0	48.6%	47.2%
Sales	511.4	1,018.0	50.2%	48.7%
Domestic	223.3	462.5	48.3%	47.1%
Overseas	288.1	555.5	51.9%	50.0%
Other revenue	67.0	172.0	39.0%	39.0%
Cost of sales	- 175.2	- 341.0	51.4%	47.4%
(cost to sales ratio)	34.3%	33.5%	-	_
Research and development	- 86.3	- 178.0	48.5%	47.5%
Selling, general and administration	- 45.4	- 101.0	45.0%	45.6%
Other operating income (expense)	0.4	-	-	29.6%
Operating profit	272.0	570.0	47.7%	47.3%
(operating margin)	47.0%	47.9%		
Net Income	193.5	410.0	47.2%	47.7%
EPS (JPY)	117.57	250.00	47.0%	47.7%

#### **Domestic sales**

Steady progress in mainstay products and new products

#### **Overseas sales**

Steady progress in Actemra exports to Roche, despite a partial shift in the shipment timing of Hemlibra from June to July

#### Other revenue

Mostly in line with the forecast

#### Cost of sales

Cost to sales ratio from January to June was mostly in line with the forecast

#### **Research and development**

Mostly in line with the forecast

#### Selling, general and administration expenses

Mostly in line with the forecast

<sup>\*</sup> Jan - Jun 2024 progress versus Jan – Dec 2024 actual



### Sales Jan – Jun (vs. Forecast)

	Actual	Fore	cast	2024
(Billions of JPY)	2025 Jan - Jun	2025	Progress	Progress *
Sales	511.4	1,018.0	50.2%	48.7%
Domestic	223.3	462.5	48.3%	47.1%
Oncology	116.6	239.2	48.7%	48.0%
Tecentriq	29.9	62.0	48.2%	47.6%
Polivy	17.0	35.8	47.5%	46.0%
Alecensa	15.8	34.0	46.5%	48.1%
Phesgo	15.4	31.6	48.7%	36.6%
Avastin	13.0	25.5	51.0%	51.5%
Kadcyla	7.8	16.6	47.0%	47.0%
Perjeta	6.3	11.9	52.9%	56.5%
Lunsumio	1.0	3.7	27.0%	-
Herceptin	0.7	1.4	50.0%	58.3%
Foundation Medicine	3.9	7.1	54.9%	47.4%
Other	6.0	9.6	62.5%	53.4%

	Actual	Fore	cast	2024
(Billions of JPY)	2025 Jan - Jun	2025 Jan - Dec	Progress	Progress *
Specialty	106.7	223.3	47.8%	46.1%
Hemlibra	29.1	59.4	49.0%	46.4%
Actemra	23.8	50.0	47.6%	46.7%
Enspryng	13.3	26.0	51.2%	47.0%
Vabysmo	12.0	23.5	51.1%	42.3%
Evrysdi	7.9	15.9	49.7%	47.2%
CellCept	4.2	5.8	72.4%	45.6%
Mircera	2.4	5.0	48.0%	49.2%
PiaSky	3.0	4.4	68.2%	15.4%
Other	11.1	33.2	33.4%	47.7%
Overseas	288.1	555.5	51.9%	50.0%
Hemlibra	150.7	324.2	46.5%	52.2%
Actemra	86.9	127.6	68.1%	46.7%
Alecensa	29.1	67.0	43.4%	48.6%
Enspryng	6.1	12.6	48.4%	37.0%
Sigmart	4.5	7.8	57.7%	52.5%
Neutrogin	4.6	6.5	70.8%	53.5%
Other	6.3	9.8	64.3%	43.6%

<sup>\*</sup> Jan - Jun 2024 progress versus Jan – Dec 2024 actual



2025

Forecast rate

## Impact from Foreign Exchange Jan – Jun

(Billions of JPY)	vs.2024 Actual rate	vs.2025 Forecast rate	
	[C] vs. [A]	[C] vs. [B]	
Revenue	+23.3	-0.8	
Sales	+18.0	-0.1	
Other revenue	+5.3	-0.6	
Cost of sales Other than above*1	-1.4	+0.0	
Other than above	+0.1	+0.4	
Operating profit	+22.0	-0.3	

Exchange Rate (JPY)	2024 Actual rate* <sup>2</sup> Jan - Jun 【A】	2025 Forecast rate Jan - Jun 【B】	2025 Actual rate* <sup>2</sup> Jan -Jun 【C】	2025 Market average rate* <sup>3</sup> Jan – Jur
1CHF	160.90	171.36	171.31	172.1
1EUR	164.63	160.00	162.19	162.03
1USD	135.45	146.13	146.56	148.5

n	Jan – Jun	1	Jan – Dec
31	172.12	31	171.00
19	162.03	19	160.00
56	148.57	56	148.00

<sup>\*1</sup> Total of R&D, SG&A and other operating income (expense)

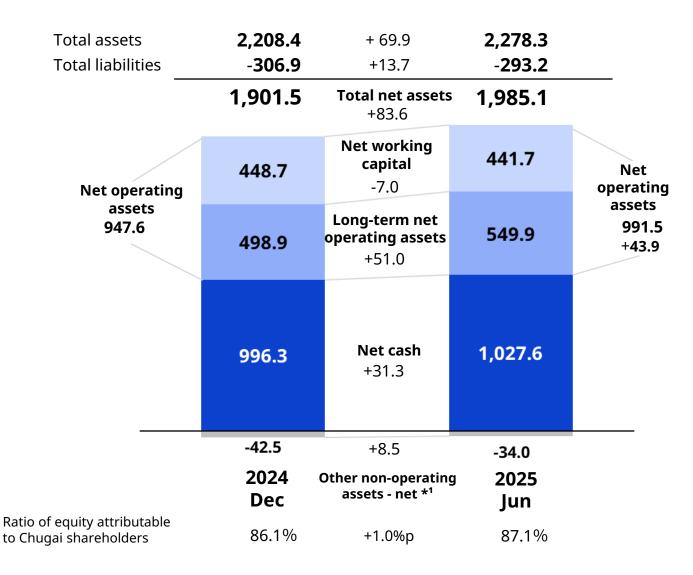
<sup>\*2</sup> Weighted average of the exchange rates used to record foreign currency transactions included in categories from revenue to operating profit

<sup>\*3</sup> Market average rates in during the fiscal period



### Financial Position (vs. 2024 Year End)

(Billions of JPY)



#### Decrease in net working capital

Increase in accounts payable, etc., despite decrease in accounts payable for property, plant and equipment

#### Increase in long-term net operating assets

Increase in property, plant and equipment mainly due to the investment in

- the manufacturing building for bio drug substance (UT3) at Utsunomiya Plant
- the manufacturing building for injectables (UTA) at Utsunomiya Plant

#### Increase in net cash

(See next slide)

#### Increase in other non-operating assets – net

Increase mainly due to a decrease in accrued corporate tax

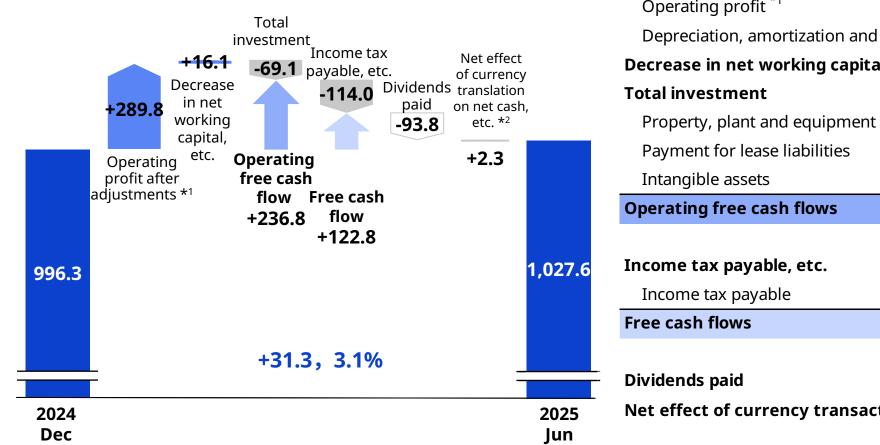
<sup>\* 1</sup> E.g., deferred income tax assets, accrued corporate tax, etc.



+289.8

### Net Cash (vs. 2024 Year End)

(Billions of JPY)



Operating profit after adjustment \*1 Operating profit \*1 +273.3 Depreciation, amortization and impairment \*1 +16.1 Decrease in net working capital, etc. +16.1 -69.1 -48.9-4.0-16.2 +236.8 -114.0 -107.2+122.8 -93.8 +2.3 Net effect of currency transaction on net cash, etc.

<sup>\*1</sup> Including Non-Core (IFRS results)

<sup>\*2</sup> Net effect of currency translation on net cash, etc. = Transaction in own equity instruments + Net effect of currency translation on net cash(\*3)

<sup>\*3</sup> Results from using different types of exchange rates when consolidating overseas subsidiaries in financial statements, i.e. net cash using end of period exchange rate and free cash flows using average exchange rate. (Chugai defines this term based on International Accounting Standard (IAS) 7 and IAS 21)



### **Current Status / Plan for Major Investments**

		~2024	2025	2026	2027	2028	2029	2030~	Plan	ned investr	ment	Perio	ıd*
			2024 2023	2020	2020 2027	2020 2023		Total amount	Investment to-date	Unit	Terro		
	Utsunomiya plant			g substance for		later- stage c	inical		37.4	29.9	billion JPY	2023	2026
Manufacturing	Utsunomiya plant	UTA: Manufa	cture sterile	injectables fo	r early comn	nercial use			19.0	15.3	billion JPY	2023	2025
	Ukima plant	UK3(modifid	cation): Manu	facture bio dr	ug substanc	e			20.3	5.7	billion JPY	2024	2027
	CPR	Move and re	enovate facili	ties to enhand	ce research f	unctions			60	15	million SGD	2024	2026
Research and development	IFReC	Funding to I	FReC per con	nprehensive c	ollaboration	agreement			10.0	8.3	billion JPY	2017	2027
	Ukima Site	_	thening the p	orocess develo	opment func	tion of small-	and-mid-siz	e molecule	80.0	0.8	billion JPY	2026	2028
Environment	Environmental investment**	Equipment ι	ıpgrade to ac	hieve Mid-Ter	m Environm	ental Goals 20	30		135.9 estimated total	5.5 al amount	billion JPY	2022	2032

<sup>\*</sup>For capital investments, the period indicates the years from project start to planned completion

<sup>\*\*</sup> incl. part of investments described in the schedule above



### P/L Jan – Jun (Non-core adjustment)

(Billions of JPY)	IFRS	Non-core	eitems	Core
(	results	assets	Others	results
Revenue	578.5			578.5
Sales	511.4			511.4
Other revenue	67.0			67.0
Cost of sales	-175.9	+0.6	+0.1	-175.2
Research and development	-86.6	+0.2	+0.1	-86.3
Selling, general and administration	-51.6		+6.3	-45.4
Other operating income (expense)	9.0		-8.6	0.4
Operating profit	273.3	+0.8	-2.1	272.0
Financial account balance	-1.5			-1.5
Income taxes	-77.4	-0.3	+0.7	-77.0
Net income	194.4	+0.6	-1.5	193.5
EPS (JPY)	118.12			117.57

#### Non-core items

#### **Factors affected operating profit**

#### **Intangible assets**

Amortization	+0.8
Impairment	+0.1

#### **Others**

Business rebuilding expenses	+6.3
Restructuring expenses, etc. including gain on disposal of assets	-8.4



### **Summary of Chugai Originated Global Products**

(Billions of JPY)

Product (Billions of JPY)	FY2025 Q2	? Results	Y on Y	FY2025 Forecast	Comments
Hemlibra®	Domestic:	29.1	+6.2%	59.4	<ul> <li>Japan: Sales increased year on year as domestic market share steadily increased.</li> <li>Overseas: Sales increased in all regions. Expect to exceed export forecast for the full year.</li> </ul>
	Export:	150.7	-6.2%	324.2	We provide value to patients worldwide through its convenience and accumulated clinical
	Overseas local:	<b>2,238</b> mCHF	+17%	-	evidence.
Actemra®	Domestic:	23.8	+6.3%	50.0	• Japan: Continued to obtain new prescriptions for rheumatoid arthritis. Other indications also penetrated.
	Export:	86.9	+41.1%	127.6	<ul> <li>Overseas: Sales increased in the U.S. and International, while decreasing in EU. Exports greatly increased year on year.</li> </ul>
	Overseas local:	<b>1,126</b> mCHF	+3%	-	
Alecensa®	Domestic:	15.8	+6.0%	34.0	<ul> <li>Japan: Maintains its high share in the first-line therapy despite competitors' entry since 2021.</li> <li>Overseas: Sales increased especially in the U.S. and International. No change in export forecast</li> </ul>
	Export:	29.1	-4.6%	67.0	for the full year  • We provide value to patients for early-stage NSCLC as the first ALK inhibitor, in addition to
	Overseas local:	<b>702</b> mCHF	+8%	-	advanced NSCLC.
Enspryng®	Domestic:	13.3	+14.7%	26.0	Japan: Sales increased year on year as the switching from other drugs progressed steadily,
	Export:	6.1	+19.6%	12.6	<ul> <li>despite the significant drug price revision implemented in 2024*1.</li> <li>Overseas: Sales increased in all regions. Exports also performed favorably.</li> </ul>
	Overseas local:	<b>98</b> mCHF	+38%	-	We provide a convenient treatment option for patients who wish to avoid steroids.
PiaSky®	Domestic:	3.0	+650.0%	4.4	• Japan: The product successfully penetrates the market, gaining favorable evaluation in medical facilities due to the convenience of subcutaneous administration and reduced hospital time.
	Export:	-	-%	-	Overseas: Market introduction is progressing in EU. We aim to penetrate markets in various
	Overseas local:	<b>3</b> mCHF	-%	-	<ul> <li>countries worldwide.</li> <li>We provide an improved convenience and a broad range of treatment opportunities for patients including C5 gene polymorphisms.</li> </ul>

<sup>&#</sup>x27;Export' in the table includes Taiwan local sales in the Chugai territory.

#### [Hemlibra] Domestic Hemophilia A Patient Share Trends

Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025
33.8%	34.9%	35.3%	36.2%	37.0%

<sup>&#</sup>x27;Overseas local' refers to overseas local sales by Roche, and Year on Year (%) is on a constant exchange rate basis. Y on Y: year on year, NSCLC: non-small cell lung cancer

<sup>\*1</sup>Market expansion re-pricing in April 2024 (-25.0%)

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### INNOVATION BEYOND IMAGINATION



Roche A member of the Roche group